



Florida Solar Energy Industries Association

INDUSTRY NEWS

FlaSEIA To Hold Annual Golf Tournament, Meeting, Dinner and Auction

The FlaSEIA Events Committee is in the process of planning its Sixth Annual Golf Tournament, Auction/Dinner and Board of Director's Meeting. The following dates have been scheduled for these events:

Wednesday, November 9, 2011

Golf Tournament – morning
Annual Auction/Dinner Meeting – evening

Thursday, November 10, 2011

Board of Director's Meeting – morning
Continuing Education Seminars – afternoon

The Annual Auction/Dinner Meeting, Board of Director's Meeting and Continuing Education seminars will be held at the Florida Solar Energy Center (FSEC) in Cocoa.

The following is a list of the individuals who serve on the FlaSEIA Events Committee as well as the events that they are responsible for:

Chairman and Donations/
Sponsors Subchairperson – Dave Bessette; Golf Tournament Subchairperson – Chris Maingot;

Speaker Subchairperson – Carsten Bethge; Continuing Education Subchairperson – Colleen Kettles; and Dillon Daniels.

It is the goal of the FlaSEIA Events Committee to have all details finalized by August 9 and start sending out information to the membership.

Mark your calendar now for Wednesday, November 9 and Thursday, November 10, 2011.

These events are FlaSEIA's only means for raising funds for the year. This is an opportunity to show your support for your association which works hard advancing solar here in the "sunshine state." Your financial support of these events is critical if FlaSEIA is going to continue to represent the solar industry in Florida. FlaSEIA is a respected organization in Tallahassee among Legislators, state agencies and the Public Service Commission (PSC). There is much more work ahead for the solar industry, and we cannot complete the mission without your support. We need the support of each and every member now more than ever.

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BILL GALLAGHER
FLASEIA PRESIDENT

Hello fellow FlaSEIA members. Summer is approaching; and with its arrival, we are gearing up for a revitalized campaign to finally bring sunshine to the sunshine state. This includes licking our wounds and contemplating a strategy to encourage clear thinking people to make rational choices about our energy future.

The 2011 Legislative Session has left many renewable energy advocates discouraged and scratching their heads. How can it be that in an environment where the number one issue is job creation, the untapped potential associated with renewable energy deployment is consciously ignored?

For some, there is not an easy answer. For those of us who have survived the rocky solar road that has brought us to this point, the answer is crystal clear. If you want to put people to work, simply create an atmosphere that encourages businesses to hire. Remove the roadblocks, provide an incentive for consumers to invest, and let the hiring begin.

Why does solar utilization hold such promise when it comes to job creation? The answer lies in the type and number of jobs created. A properly structured, long term, renewable energy policy in Florida will result in job opportunities for plumbers, electricians, engineers, accountants, attorneys, office staff, manufacturers, equipment suppliers, building inspectors, appraisers, solar contractors and the list goes on and on.

Let's consider the dynamics involved.

A comprehensive, sustainable,

renewable energy policy will allow companies to plan for the future and expand their businesses. To facilitate this growth, it will be necessary to hire additional people. In many cases, these individuals will be removed from the unemployment rolls and allowed once again to provide much needed income for their families. The monetary compensation earned will be returned to the local economy, perpetuating additional job opportunities for retail stores, restaurants, movie theaters, you name it. The newly employed worker now pays taxes to our local, state and federal governments, offsetting the need to raise taxes on other residents of Florida. All being said, there is little to dislike in this proposition.

If this is true, then where is the disconnect? (No pun intended for our solar electric folks). The problem is not with the cost of solar as some would have you believe. The problem is with the politics involved. Not unlike what we are witnessing in Washington, D.C., stalemate and partisan interests are crippling our ability to recover from our current economic malaise.

So how do we turn this boat around and sail toward prosperity? Why not let the residents of Florida decide through a ballot initiative whether or not they feel that supporting solar energy development in our state is a worthwhile endeavor. Let's put Floridians back in the driver's seat when it comes to our energy sources.

On a very positive note, FPL has announced the "roll out" of their Solar Rebate Program on June 21.

2010/2011 EXECUTIVE COMMITTEE & BOARD OF DIRECTORS

PRESIDENT Bill Gallagher Solar-Fit	2011 – 2013 Bill Gallagher Solar-Fit	2010 – 2012 Carsten Bethge Advanced Green Technologies
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2nd VICE PRESIDENT Reed Wilson Aquatherm Solar Supply	Steve Kaufman Kaufman Lynn, Inc. General Contractors	Pete DeNapoli SolarWorld Industries
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		Bob Zrallack Solar Energy Systems
ADDITIONAL BOARD MEMBERS		
Dr. Charles Cromer Florida Solar Energy Center		Colleen Kettles Florida Solar Energy Research & Education Foundation

This long awaited customer incentive program has finally come to fruition allowing many consumers to benefit from this offering. From an industry standpoint, this program will provide additional opportunities for our members to help their customers. We are grateful that Progress, FPL, and all of our utility friends are encouraging their customers to install solar energy systems in their homes and businesses. This is great for Floridians . . . and great for our industry.

Sincerely,

Bill Gallagher
FlaSEIA President

**Mark your calendar
now for the FlaSEIA
Annual Golf
Tournament,
Auction/Dinner,
Board of Director's
Meeting and
Continuing Education
Seminars on
Wednesday,
November 9, 2011
and Thursday,
November 10, 2011**



Industry News is the official newsletter of the Florida Solar Energy Industries Association (FlaSEIA), a nonprofit, professional association of companies involved in the solar and energy conservation industries. *Industry News* is published four times per year and distributed to all member companies of FlaSEIA and a broad range of other interested parties.

Member Spot Light:



Progress Energy

The Florida Solar Energy Industries Association (FlaSEIA) is proud of its diverse membership. The foundation of its membership is made up of contractors, many of whom have been installing solar for over twenty five years.

Included in FlaSEIA's membership is a vast array of supporting members such as associates and manufacturers. One group that FlaSEIA is very delighted to call a member are the utilities. These utilities are eager to embrace and promote the use of clean energy from solar. Progress Energy Florida is one of those utilities that saw the advantage of partnering with FlaSEIA in promoting the use of solar to their customers. In fact, Progress Energy Florida currently is the only Investor Owned Utility (IOU) that is a FlaSEIA member.

The partnership with Progress Energy started several years ago when the utility offered its customers a rebate if they switched to solar hot water heating. Progress Energy Florida is now offering rebates to its customers who install photovoltaic (PV) and solar hot water heating systems. The solar rebate program is part of a five-year pilot program authorized by the Florida Public Service Commission (PSC) to promote clean solar power and reduce energy consumption.

Due to a strong demand by its customers, the Progress Energy Florida PV rebate program funds for 2011 have been fully

committed. However, Progress Energy Florida continues to offer rebates to its customers who install solar hot water heating systems in their homes through their SunSense® Solar Water Heating Program. Customers of Progress Energy Florida can save up to 85% on their water heating cost, receive a \$550 rebate and receive credits on their monthly energy bill. For complete program participation requirements, [please click here](#).

Progress Energy Florida and FlaSEIA are committed to providing OUR customers with quality and reliable solar systems.

FlaSEIA applauds Progress Energy Florida on its commitment to expand solar energy in Florida and looks forward to many more years of our successful partnership.



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2012 Ballot Proposed Constitutional Amendments

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The Florida House Office of Public Information has created a list of several proposed constitutional amendments that passed the Florida House and Senate this Session. All of the bills have been enrolled and are waiting to be “signed by officers” and presented to the Governor. Once the Governor receives the bill, he will have 15 consecutive calendar days from receipt within which to review the legislation and take action.

Here are some Quick Facts regarding the Florida Constitution:

1838: Florida's first Constitution established.

59: Number of constitutional amendments proposed during the 2011 Session.

7: Number of constitutional amendments passed during the 2011 Session.

The Florida Constitution provides the framework for our state's government, grants rights to its citizens, and outlines the process by which amendments to the Constitution may be proposed and enacted. There are several ways to amend the Florida Constitution, one of which is through a Joint Resolution passed by the Legislature. Joint Resolutions proposing amendments to the Florida Constitution must be passed by a 3/5 vote of all members in the Florida House and Senate, respectively. After both chambers pass a Joint Resolution proposing a constitutional amendment, the amendment text and title, as well as a ballot summary of the amendment (if there is a ballot summary) as it will appear on the electoral ballot must be printed twice in newspapers throughout the state before the election. The proposed amendment can then be submitted to Floridians for a vote,

usually at the next general election. The actual ballot given to voters on Election Day typically contains the amendment title and a summary of the amendment, which is called the “ballot summary.” If 60 percent of the people who vote on the amendment vote “yes”, the Florida Constitution is changed to reflect the amendment.

Floridians can take action in the form of a legal challenge to stop a proposed amendment from appearing on an electoral ballot if they believe the language used to identify and describe the amendment is inaccurate or misleading. This formal challenge is usually presented in a state court. When a challenge is filed, the court hears arguments from both sides and then makes a determination about whether the amendment, as it is titled and described in the ballot summary, can legally appear before Florida voters.

There are four other ways to amend the Florida Constitution, which include an initiative petition, proposal by the Constitution Revision Commission, proposal by the Taxation and Budget Reform Commission or a proposal by a Constitutional Convention.

The following is a listing of the Joint Resolutions passed by both houses of the Florida Legislature during the 2011 Legislative Session. For additional information regarding individual Joint Resolutions, visit the Florida House of Representatives website and search for each Joint Resolution by number.

CS/HJR 7111: Proposes a Constitutional Amendment to address reforms to Florida's court system structure and function. The bill passed the House on May 3,



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• 2011, by a vote of 80–38 and passed the Senate on May 5, 2011, by a vote of 24–11.

- Revises provisions relating to the repeal of court rules.
- Limits re-adoption of repealed court rules.
- Provides for Senate confirmation of Supreme Court justices'.
- Requires the Judicial Qualifications Commission (JQC) to make all files available to the Florida House Speaker.

CS/SJR 2: Proposes a Constitutional Amendment to prohibit any laws from compelling any Floridian or employer to purchase, obtain or provide health care coverage. The bill passed the Senate on March 9, 2011, by a vote of 29–10 and passed the House on May 4, 2011, by a vote of 80–37.

- Allows a person or employer to purchase services directly from a health care provider at their own discretion.
- Allows a health care provider to accept direct payment for services if a patient chooses to pay out of pocket.

CS/CS/CS/CS/CS/HJR 381: Proposes a Constitutional Amendment to prohibit increases in assessed value of homestead and specified non-homestead property if the property's value decreases. The bill passed the House on May 2, 2011, by a vote of 105–11 and passed the Senate on May 4, 2011, by a vote of 25–12.

- Reduces limitations on annual assessment increases for non-homestead real property.
- Provides additional homestead exemption for owners of homestead property who have not owned homestead property for a specific time.
- Removes future repeal of provisions limiting annual assessment increases for specified non-homestead real property.

CS/SJR 592: Proposes a Constitutional Amendment to expand the property tax discount to an increased number of veterans who became disabled as a result of a combat injury. The bill passed the Senate on May 2, 2011, by a vote of 38–0 and passed the House on May 4, 2011, by a vote of 117–0.

- Provides property tax discount benefits to veterans who were not Florida residents when they entered the military in addition to those who were Floridians when they began their service.

CS/SJR 958: Proposes a Constitutional Amendment to replace the existing state revenue limitation with a new state revenue limitation based on inflation and population change. The bill passed the Senate on March 3, 2011, by a vote of 27–13 and passed the House on May 4, 2011, by a vote of 78–40.

- Requires any revenue collected above the state cap to first be deposited in the Budget Stabilization Fund, then used to support public education, then be given back to the taxpayers if there is enough excess.
- Authorizes the Legislature to increase the revenue limitation for any fiscal year by a supermajority vote in the Legislature or a 3/5 vote by the Florida electorate.
- These increases are only valid for one year and are not factored in when calculating the cap for subsequent years.

CS/HJR 1179: Proposes a Constitutional Amendment in order to prohibit public dollars from funding abortions. The bill passed the Senate on April 28, 2011, by a vote of 27–12 and passed the House on May 4, 2011, by a vote of 79–34.

- Prohibits the State Constitution from being interpreted to create broader rights for those seeking an abortion than the rights

contained in the U.S. Constitution.

CS/HJR 1471: Proposes a Constitutional Amendment in order to allow any individual or entity to use revenues from public treasury to aid any church, sect or religious denomination in aid of any sectarian institution. The bill passed the House on April 27, 2011, by a vote of 81-35 and passed the Senate on May 6, 2011, by a vote of 26-10.

- No individual can be denied any government benefit, funding or other support based on religious identity or belief.

least one seat by the U.S. Constitution. On December 21, 2010, the Director of Census announced that Florida is entitled to 27 representatives in the U.S. House, an increase of two, effective with the general election in 2012.

Redistricting is the redrawing of district boundaries of congressional and state legislative electoral districts to adjust for various growth rates in different parts of the state. Districts determine which voters participate in which elections for choosing representatives in the U.S. House, State Senate, and State House.

This summer, the Senate and House will host more than two dozen joint public hearings around the state. Senators and Representatives want to hear from you before redrawing your districts to comply with federal and state law. If an accommodation is needed for disability, please notify the Senate Committee on Reapportionment at (850) 487-5855.

The following is a list of dates, times and locations of all future public hearings:

Florida Redistricting Public Hearings

Reapportionment happens every ten years after the decennial census. Based on new population figures, 435 seats in the United States House of Representatives are redistributed among the 50 states. Each state is guaranteed at

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• **Monday, July 25, 2011**
 • Lakeland
 • 2:00 – 5:00 p.m.*
 • Polk State College
 • ***RSVP for this Meeting (Optional)***

• **Tuesday, July 26, 2011**
 • Wauchula
 • 8:00 – 11:00 a.m.*
 • Hardee County Civic Center
 • ***RSVP for this Meeting (Optional)***

• **Tuesday, July 26, 2011**
 • Wesley Chapel
 • 6:00 – 9:00 p.m.*
 • Wiregrass Ranch High School Gym
 • ***RSVP for this Meeting (Optional)***

• **Wednesday, July 27, 2011**
 • Orlando
 • 2:00 – 4:00 p.m.*
 • and 6:00 – 8:00 p.m.*
 • Bob Carr Performing Arts Center
 • ***RSVP for this Meeting (Optional)***

• **Thursday, July 28, 2011**
 • Melbourne
 • 10:00 a.m. – 1:00 p.m.*
 • Brevard County Government Center at Viera
 • ***RSVP for this Meeting (Optional)***

• **Monday, August 15, 2011**
 • Stuart
 • 6:00 – 9:00 PM*
 • Blake Library
 • ***RSVP for this Meeting (Optional)***

• **Tuesday, August 16, 2011**
 • Boca Raton
 • 10:00 a.m. – 1:00 p.m.*
 • Florida Atlantic University
 • ***RSVP for this Meeting (Optional)***

• **Tuesday, August 16, 2011**
 • Davie
 • 6:00 – 9:00 p.m.*
 • Broward College
 • ***RSVP for this Meeting (Optional)***

Wednesday, August 17, 2011
 Miami
 10:00 a.m. – 2:00 p.m.*
 Miami Dade College
RSVP for this Meeting (Optional)

Wednesday, August 17, 2011
 South Miami
 6:00 – 9:00 p.m.*
 Florida International University College of Law
RSVP for this Meeting (Optional)

Thursday, August 18, 2011
 Key West
 4:00 – 7:00 p.m.*
 Florida Keys Community College
RSVP for this Meeting (Optional)

Monday, August 29, 2011
 Tampa
 4:00 – 8:00 p.m.*
 Hillsborough County Commission
RSVP for this Meeting (Optional)

Tuesday, August 30, 2011
 Largo
 8:00 - 11:00 a.m.*
 EpiCenter at St. Pete College
RSVP for this Meeting (Optional)

Tuesday, August 30, 2011
 Sarasota
 6:00 – 9:00 p.m.*
 New College Sarasota
RSVP for this Meeting (Optional)

Wednesday, August 31, 2011
 Naples
 8:00 – 11:00 a.m.*
 Naples Daily News Community Room
RSVP for this Meeting (Optional)

Wednesday, August 31, 2011
 Lehigh Acres
 6:00 – 9:00 p.m.*
 Veteran's Park Gymnasium
RSVP for this Meeting (Optional)

State Certified Solar Exam

October 18–19, 2011
 February 21–22, 2012
 June 19–20, 2012

Applications may be obtained by logging on to www.proftesting.com

Thursday, September 1, 2011

Clewiston

8:00 – 11:00 a.m.*

Hendry County Health Department

**RSVP for this Meeting
(Optional)**

* means or until completion of meeting, whichever is first.

Protecting Workers from Heat Stress

It is that time again when construction workers throughout the country start to work outside in the hot summer sun. Heat can be a serious hazard in construction if precautions are not taken. The body can build up heat when working in hot summer heat, but sometimes it cannot cool off fast enough. The combination of heat, humidity and physical labor during the summer months can cause heat-related injuries and even fatalities if the proper precautions are not taken.

Heat Illness

Exposure to heat can cause illness and death. The most serious heat illness is heat stroke. Other heat illnesses, such as heat exhaustion, heat cramps and heat rash, should also be avoided. There are precautions your employer should take any time temperatures are high and the job involves physical work.

Risk Factors for Heat Illness

- High temperature and humidity, direct sun exposure, no breeze or wind.
- Low liquid intake; previous heat illnesses.
- Heavy physical labor.
- Waterproof clothing.
- No recent exposure to hot workplaces.

Symptoms of Heat Exhaustion

- Headache, dizziness or fainting.
- Weakness and wet skin.

- Irritability or confusion.
- Thirst, nausea or vomiting.

Symptoms of Heat Stroke

- May be confused, unable to think clearly, pass out, collapse or have seizures (fits).
- May stop sweating

To Prevent Heat Illness, Your Employer Should

- Provide training about the hazards leading to heat stress and how to prevent them.
- Provide a lot of cool water to workers close to the work area. At least one pint of water per hour is needed.
- Schedule frequent rest periods with water breaks in shaded or air-conditioned areas.
- Routinely check workers who are at risk of heat stress due to protective clothing and high temperature.
- Consider protective clothing that provides cooling.

How You Can Protect Yourself and Others

- Know signs/symptoms of heat illnesses; monitor yourself; use a buddy system.
- Block out direct sun and other heat sources.
- Drink plenty of fluids. Drink often and BEFORE you are thirsty.
- Avoid beverages containing alcohol or caffeine.
- Wear lightweight, light colored, loose-fitting clothes.
- Be aware that poor physical condition, some health problems (such as high blood pressure or diabetes), pregnancy, colds and flu, and some medications can increase your personal risk. If you are under treatment, ask your health care provider.

What to Do When a Worker is Ill from the Heat

- Call a supervisor for help. If the supervisor is not available, call 911.
- Have someone stay with the worker until help arrives.
- Move the worker to a cooler/shaded area.

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- Remove outer clothing.
- Fan and mist the worker with water; apply ice (ice bags or ice towels).
- Provide cool drinking water, if able to drink.

IF THE WORKER IS NOT ALERT or seems confused, this may be a heat stroke. CALL 911 IMMEDIATELY and apply ice as soon as possible. If you have any questions or concerns, call OSHA at (800) 321-OSHA.

Other Health Problems Caused by Hot Work Environments

Heat Cramps are muscle pains usually caused by physical labor in a hot work environment. Heat cramps are caused by the loss of body salts and fluid during sweating. Workers with heat cramps should replace fluid loss by drinking water and/or carbohydrate-electrolyte replacement liquids (e.g., sports drinks) every 15 to 20 minutes.

Heat Rash is the most common problem in hot work environments. Heat rash is caused by sweating and looks like a red cluster of pimples or small blisters. Heat rash usually appears on the neck, upper chest, in the groin, under the breasts and in elbow creases. The best treatment for heat rash is to provide a cooler, less humid work environment. The rash area should be kept dry. Powder may be applied to increase comfort. Ointments and creams should not be used on a heat rash. Anything that makes the skin warm or moist may make the rash worse.

For more information here are a few of many resources online that employers and workers can access to obtain free information about how to prevent heat stress:

OSHA Fact Sheet: Protecting Workers from the Effects of Heat
http://osha.gov/OshDoc/data_Hurricane_Facts/heat_stress.pdf.

OSHA Quick Card: Protecting Workers from Heat Stress
<http://osha.gov/Publications/osa3154.pdf>.

The Center to Protect Workers Rights: Heat Stress in Construction
<http://www.cpwr.com/hazpdfs/hazheat.pdf>.



Division of Workers' Compensation Offers Free Classes

APRIL-JUNE 2011

The Florida Department of Financial Services, Division of Workers' Compensation, is offering free classes regarding Florida's workers' compensation laws and workplace safety to business owners, licensed contractors and employers.

Workers' compensation topics covered include:

- Review of Key Statutory Definitions
- Contractor Responsibilities
- Exemptions
- Insurance Coverage Requirements
- Enforcement Provisions

Workplace safety topics presented by OSHA (U.S. Dept. of Labor, Occupational Safety and Health Administration) include:

- Direct and Indirect Costs
- Inspections
- Florida Fatalities

The following is a list of class dates and times for future sessions.

August 2, 2011

Fort Myers
9:00 a.m. – 12:00 noon EST
State of Florida Office Building
2295 Victoria Avenue, Room 165
Fort Myers, FL 33901

August 10, 2011

2:00 p.m. – 3:00 p.m. EST
Workers' Compensation

August 11, 2011

2:00 p.m. – 3:00 p.m. EST
Workplace Safety

August 12, 2011

Tampa
9:00 a.m. – 12:00 noon EST
State Office Building
1313 North Tampa Street, Suite 605
Tampa, FL 33603

August 16, 2011

Pompano Beach
9:00 a.m. – 12:00 noon EST
Workforce One
2301 West Sample Road,
Building 4, Conference Room C
Pompano Beach, FL 33073

August 18, 2011

Orlando
9:00 a.m. – 12:00 noon EST
State Office Building, Hurston
Complex
400 West Robinson Street, South
Tower, Conference Room C & D
Orlando, FL 32801

August 23, 2011

Pensacola
9:00 a.m. – 12:00 noon EST
Alabama Associated General
Contractors, Northwest Florida
Section
201 South F Street
Pensacola, FL 32502

September 7, 2011

2:00 p.m. – 3:00 p.m. EST
Workers' Compensation

September 8, 2011

2:00 p.m. – 3:00 p.m. EST
Workplace Safety

September 15, 2011

Tallahassee
9:00 a.m. – 12:00 noon EST
Southwood Complex, Betty Easley
Conference Center
4075 Esplanade Way, Room 178
Tallahassee, FL 33128

Registered Contractor License Renewal Reminder

Just a reminder that the Registered Contractor licenses from the Department of Business and Professional Regulation (DBPR) are up for renewal on August 31, 2011. Current law requires licenseholders to obtain 14 hours of continuing education with at least one hour in workplace safety, one hour in workers' compensation, one hour in business practices, one hour in the advance building code module, one hour in laws and rules (Chapter 489) and one hour in wind mitigation (this requirement only affects general, residential, building, roofing and glass and glazing contractors).

Don't forget to notify DBPR of any address change. Section 489.124(2) gives sole responsibility to the licensee for notifying DBPR in writing of the licensee's current mailing address and phone number. Failure to notify DBPR of a change of address shall constitute a violation of this section. In addition, if your address changes and you do not notify DBPR, you may not receive important mailings such as your renewal notice.

• **October 12, 2011**
• 2:00 p.m. – 3:00 p.m. EST
• Workers' Compensation

• **October 13, 2011**
• 2:00 p.m. – 3:00 p.m. EST
• Workplace Safety

• **November 2, 2011**
• 2:00 p.m. – 3:00 p.m. EST
• Workers' Compensation

• **November 3, 2011**
• 2:00 p.m. – 3:00 p.m. EST
• Workplace Safety

• **December 14, 2011**
• 2:00 p.m. – 3:00 p.m. EST
• Workers' Compensation

• **December 15, 2011**
• 2:00 p.m. – 3:00 p.m. EST
• Workplace Safety

• The Division of Workers' Compensation is an authorized provider (Provider Number: 0004354) for continuing education purposes through the CILB. Course Number: 0010118 – one hour satisfies the workers' compensation requirement and Course Number: 0010630 – one hour satisfies the workplace safety requirement.

• Advanced registration is required. The form is available on the Division's website at www.myflorida.com/WC. For additional information, e-mail bocseminars@MyFloridaCFO.com, or call (813) 221-6518.

ONLINE WEBINARS

Sustainability & Economic Vitality for Florida Communities

• No-cost, on-line events and services are newly-available to assist Florida agencies, organizations and communities. "Smart Planning for a Green Future" is the theme,

encompassing green planning, clean energy, sustainable economic development and more. A Virtual Resource Center and state conference are also included. Events kickoff August 11. For details and to hold your space: <http://www.energysmartplanning.org/Webinars.html>.

On-line participation is easy and no special equipment is required to take part.

Events will feature state and national experts and include the opportunity to ask questions of presenters.

Information on the first scheduled events appears below and **registration is now open**.

All events are **free of charge** on a "first-come, first-served" basis.

Smart Planning for Communities: Tapping Green Energy Strategies for High Power Returns

August 11, 2011
2:00 – 4:00 p.m. EST

In this kick-off session for the Smart Planning Webinar series, learn from national and state leaders about the realm of possibilities for communities.

The American Planning Association's "Sustaining Places" initiative will be discussed along with the integral relationships between smart planning, green energy, sustainability and economic viability.

Related achievements by the City of Raleigh, NC, will be spotlighted along with landmark work of nearby Research Triangle Park (RTP). Tangible examples that can be replicated in other locales will be featured.

RTP is widely known as one of the most prominent high-tech research and development centers in the United States. It was created in

1959 by state and local governments, nearby universities, and local business interests. It hosts a far reaching “Clean & Green” energy program focused on renewable energy resources. Through these initiatives, North Carolina has become “a leading smart green technology state”. Its leadership role includes utilizing green technologies as a job stimulus for clean economic development.

Examples of initiatives and practices from other states will also be highlighted, including approaches undertaken in Gainesville and Alachua County, Florida.

Learn, too, about additional free and low cost resources available right now for the benefit of your community.

Presenters:

- Mitchell Silver, AICP, PP – President, American Planning Association & City of Raleigh, NC Chief Planning & Economic Development Officer and Director, Department of City Planning
- Paula Thomas, City of Raleigh, Manager, Office of Sustainability, City of Raleigh, NC
- Randall Reid, County Manager, Alachua County FL & Sustainability Committee Chair, International City–County Management Association

Reserve Your Seat: [Click here](#) to save your seat now.

Clean Energy Technologies for Communities

August 18, 2011
2:00 – 4:00 p.m. EST

Energy efficiency and renewable energy technologies offer communities a host of benefits. Saving energy and money, reducing environmental impacts, creating new jobs and fostering clean economic development are foremost among them. Long-time

energy alternatives combine with new and improved technologies as a menu of exciting choices for communities, regions and states.

In this session, find out the latest on what the technologies are, which are relevant for Florida and what they can do for your community. Learn about what they cost, their benefits and what’s involved in implementing them. From solar and bioenergy to hydrogen, wind and water power to high efficiency equipment and shared energy generation, gain a close-up look at the technology options, including those available now or near term and others to plan for in the future.

State and national experts will present the menu of technology choices and answer your questions live.

Presenters:

- U.S. Department of Energy
- Southeast Energy Efficiency Alliance
- Dr. Jim Fenton, Director – Florida Solar Energy Center (FSEC)
- Jay Levenstein, Deputy Commissioner – Florida Department of Agriculture & Consumer Services (DACCS)

Note: The Governor’s Energy Office is being moved to DACS pursuant to 2011 legislation.

Reserve Your Seat: [Click here](#) to save your seat now.

Also Stay Tuned For:

Sustainability & Energy Planning for Communities

September 20– 22, 2011
(tentative dates)

Featuring:

- National Association of Counties
- US Department of Energy, and
- others

(Continued on Page 16)

GOVERNOR SCOTT NAMES KEN LASON SECRETARY OF DBPR

On March 23, 2011, Governor Rick Scott named former federal prosecutor Ken Lawson as Secretary of the Florida Department of Business & Professional Regulation (DBPR). A native Floridian, Lawson has held numerous regulatory positions within the private sector and federal government. As Secretary of DBPR, Lawson will oversee the licensing and regulation of businesses and professionals in the state of Florida.

Lawson has held several senior positions with federal law enforcement agencies prior to this appointment. As the Assistant Secretary of Enforcement for the Department of the Treasury, he oversaw a staff of over fifty attorneys and investigators and had oversight of federal law enforcement agencies responsible for protection of America's financial system. Lawson has also served as the Assistant Chief Counsel for Field Operations at the Transportation Security Administration. For seven years, he was an Assistant United States Attorney in the Criminal Division for the Middle District of Florida (Tampa). In addition, Lawson served as a Captain in the United States Marine Corps, Judge Advocate General's Division.

In the private sector, he spent two years with Booz Allen Hamilton as a consultant, including a year as Chief of Party for the Financial Crimes Prevention Project in Jakarta, Indonesia, where he directed international anti-money laundering, anticorruption, and counterterrorist financing projects. Lawson most recently served as Vice-President for Compliance at nFinanSe Inc., a

financial services company in Tampa. He is a graduate of Florida State University and the Florida State University College of Law.

"With his background in federal law enforcement, prosecution, and the military, Ken Lawson brings an impressive track record to DBPR," said Governor Scott.

MESSAGE FROM DBPR SECRETARY KEN LAWSON

Over the past few months, I've been evaluating DBPR's leadership structure and the Department's organization logistics. I've been looking for ways to maintain quality leadership and direction that will benefit our customers while streamlining our Department and improving efficiency.

With those goals as my focus, I am pleased to announce some changes here at DBPR. Tim Vaccaro, previously the director of the Department's Division of Professions, will now serve as the Deputy Secretary of Professional Regulation. G.W. Harrell, previously the Executive Director of the Construction Industry Licensing Board, will now lead the Division of Professions as the new director. I am excited about these two appointments because I know these individuals care about our customers and will work to make sure businesses and professionals have a good experience when interacting with DBPR.

I have also appointed Reggie Dixon to serve as the Executive Director of the Drugs, Devices and Cosmetics program, which will be transferred to our Department in October. And last but certainly not least, we welcomed Ruth Dillard to DBPR as our new Director of Administration and Financial

Management, merging two former divisions together to improve efficiency and agency management.

I am confident these changes will help DBPR meet our mission to license efficiently and regulate fairly. As always, the Department is committed to serving our customers and making Florida the best place for business!

*Sincerely,
Ken Lawson
Secretary
Department of Business and
Professional Regulation*

IS YOUR COMPANY NAME DIFFERENT FROM WHAT YOU QUALIFIED WITH DBPR?

If you answered yes, there are some things that you need to know. Your company name must be identical to the entity name that your license qualifies with the Department of Business & Professional Regulation (DBPR). Therefore, your license with DBPR cannot qualify a company name (i.e., ABC Plumbing), but you list your company name on your website and with FlaSEIA as another company name (i.e., ABC Solar). Through Chapter 489, this would classify the non-qualified company (i.e., ABC Solar) as an unlicensed contractor.

Using the example above, you would have three options:

- 1) Eliminate the second company name and transfer everything over to the original qualified company name listed with DBPR (i.e., check book, contracts, proposals, business cards, etc.).
- 2) Maintain the original qualified company name with DBPR as the first entity under your current license number and qualify the second company name as an additional entity

under your current license number. You will be required to file paperwork with DBPR and may be required to appear before the board.

- 3) Eliminate qualifying the original entity through DBPR with your current license number and qualify the second entity with DBPR. You will be required to file paperwork with DBPR.

If you are going to keep your original company name and qualify a second company with your existing license, then you will need to complete and submit the Qualifying Additional Business Organization Application Package to DBPR. If you are changing the original company name to the new company name, then you will need to complete and submit the Request for Name Change for Construction Qualified Business Entities to DPBR. You can find the forms by going to <http://www.myflorida.com/dbpr/pro/cilb/forms.html>.

Once you have received approval for the company name change with DBPR, please submit a copy of the new license and proof of workers' compensation insurance or exemption to the FlaSEIA office so that we can update our records. Accordingly to F.S. 489, you, as the licenseholder, are required to notify DBPR of any changes to your license. If you start to write proposals, contracts or place your license number on the new company letterhead and business cards without qualifying the company through DBPR, you could be reported to DBPR for unlicensed contracting.

According to Rule 61G4-12.011(3), it defines the terms of "advertise" and "advertises" shall apply to business cards, business proposals, contracts, construction site signs, all newspaper, airwave transmission (other than internal company communications), any electronic media including Internet sites, phone directory. This means that companies who have a website

are required to list their license number on their website. Your license number should be listed in a very conspicuous place (preferably right under your company name at the top of the website on the home page). Rule 61G4 was implemented to further define Chapter 489.

Reporting Requirement for Criminal Convictions

As of October 1, 2009, Section 455.227(1)(t), Florida Statutes requires all professional licensees to report to the department within 30 days of being convicted or found guilty of, or having plead nolo contendere or guilty to a crime in any jurisdiction. The statute also requires the reporting of any convictions that occurred prior to October 1, 2009. A licensee who fails to report that information may be subject to disciplinary action, including fines, suspension or license revocation. To report this information, complete the criminal self-reporting document and mail it to the department.

NON-MEMBERS CAN JOIN FLASEIA FOR HALF PRICE

Not a member of FlaSEIA? Have you been thinking about

becoming a member of FlaSEIA? Now is your chance to see what FlaSEIA is all about. Effective immediately, non-member companies can join FlaSEIA for half price.

To take advantage of mid-year pricing today and join Florida's premier solar trade association, *please click here for a FlaSEIA Membership Application* or contact the association office at (407) 339-2010 and request a membership application.

[\(Online Webinars Continued from Page 13\)](#)

Transportation Alternatives for Energy Efficiency
October 4 – 6, 2011
(tentative dates).



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Not a Member of FlaSEIA?

APRIL-JUNE 2011

Are you receiving the *Industry News* but are not a member of the Florida Solar Energy Industries Association (FlaSEIA)? [Click here for a Membership Application.](#)

Some of the FlaSEIA Membership Benefits include:

Legislative Awareness

- SEIA Legislative Alerts
- Weekly updates during the Legislative Session
- Participated in the development of a statewide Energy Future
- Political Action Committee: Solar Power PAC

Publications

- Quarterly Newsletter, Industry News
- Membership Directory

Business Development

- Local Referral Network
- State Referral Network
- Annual Dinner/Auction

Safety Training/Education

- Continuing Education courses for license holders

Advertising Opportunities

- Florida Manufacturers Initiative

- Program (FMI Program)
- Annual Auction
- Annual Golf Tournament
- Website

Regulation

- Construction Industry Licensing Board (CILB)
- Public Service Commission (PSC)
- Florida Energy Office (formerly known as Florida Energy & Climate Commission)

Other

- Website: www.flaseia.org
- Consumer Hotline – Provide referrals to solar contractors in their area

Please consider joining FlaSEIA today! We anticipate an active Legislative Session. We are hopeful that the Legislature, as well as the Governor, will support a strong solar energy initiative this session. Your participation in Florida's only solar industry trade association is essential to the success of these efforts.

If you have any questions or need additional information, please do not hesitate to contact the FlaSEIA office at (407) 339-2010.



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1057 Ellis Rd N Jacksonville, FL 32254

Welcome New Members

FlaSEIA extends a hearty welcome to the following new members who have joined the association from April 16, 2011 through July 14, 2011. We thank them for joining our association and look forward to their participation in helping this association achieve its goals.

Contractor
Energy Technology Services, Inc.

David Bessette
 724 Ensenada Drive
 Orlando, Florida 32825
 Phone: 321/689-2544
 FAX: 407/384-0274
 License Number: CV C056657,
 EC 13004762
 E-mail: dbessette1@cfl.rr.com
 Service Area: Statewide

Erickson Electrical Contractors, Inc.

Frank Erickson
 2804 St. Johns Bluff Road, Suite 202
 Jacksonville, Florida 32246
 Phone: 904/641-9090
 FAX: 904/641-9838
 License Number: EC 0001320
 E-mail: ferickson@ericksonenergy.com
 Website: www.ericksonenergy.com
 Service Area: Statewide

Excel Solar

Russ Moutsatsos
 2520 Palm Bay Road, N.E.
 Palm Bay, Florida 32905
 Phone: 321/626-6630
 FAX: 321/914-3722
 License Number: RX 0066506
 E-mail: solarpower@cfl.rr.com
 Website: www.excelolarinc.com
 Service Area: Brevard, Indian River

Florida Delta Mechanical, Inc.

Dimitre Bobev
 2716 Broadway Center Boulevard
 Brandon, Florida 33510
 Phone: 866/543-8044
 FAX: 813/425-0027
 License Number: EC 13003840,
 CF C1425767
 E-mail: flsolar@deltamechanical.com
 Website: www.solarwaterheaterinstall.com

Service Area: Statewide for solar hot water heaters and central and south Florida for solar swimming pool heaters and passive solar systems

Manufacturer

Solectria Renewables, LLC

Anita Worden
 360 Merrimack Street,
 Building 9, Floor 2
 Lawrence, Massachusetts 1843
 Phone: 978/683-9700
 FAX: 978/683-9702
 E-mail: anita@solren.com
 Website: www.solren.com

Thermal Conversion Technology, Inc.

Steve Gorman
 101 Copeland Street
 Jacksonville, Florida 32204
 Phone: 904/358-3720
 FAX: 904/358-3728
 E-mail: sgorman@tctsolar.com
 Website: www.tctsolar.com

Associate

NZ Consultants, Inc.

Nilsa Zacarias
 5500 Military Trail, Suite 22-263
 Jupiter, Florida 33458
 Phone: 561/758-2252
 E-mail: nilsa@nzconsultants.net
 Website: www.nzconsultants.net

Educational Institution

U.S. Solar Institute

913 N.E. 4th Avenue
 Fort Lauderdale, FL 33304
 Phone: 954/236-4577
 FAX: 954/236-4599
 E-mail: info@ussolarinstitute.com
 Website: www.ussolarinstitute.com

Initiative:

FlaSEIA wishes to thank the following companies for their financial commitment to FlaSEIA and the Florida solar energy industry as participants in the Florida Manufacturers' Initiative (FMI) program.

DHW COLLECTORS

AET d/b/a Thermafin Manufacturing
SunEarth, Inc.

POOL COLLECTORS

Heliocol USA, Inc.
Solar Hydronics Corp/The LeverEdge

PUMPS AND CONTROLS

Ivan Labs, Inc.

You can best show your appreciation by buying products from these manufacturers and by urging unlisted manufacturers to participate in the FMI program.

FlaSEIA 2011–2013 Directors and 2011–2012 Officers Elected

Ballots were mailed on June 3, 2011 to elect the FlaSEIA 2011–2013 Directors. The results of the election are as follows:

- Bill Gallagher (Solar-Fit)
- Tom Harriman (Harrimans, Inc.)
- Steve Kaufman (Kaufman Lynn Construction, Inc.)
- Chris Maingot (Superior Solar Systems, LLC)
- Wayne Wallace (Solar Source)
- Reed Wilson (Aquatherm Solar Supply & FL Green Team)

At the FlaSEIA Board of Director's Meeting on Thursday, June 30, 2011, the board approved its slate of Officers for the 2011–2012 term. The FlaSEIA 2011–2012 Officers are as follows:

- President – Bill Gallagher

- First Vice President – Scott Egglefield
- Second Vice President – Reed Wilson
- Secretary – Colleen Kettles
- Treasurer – Steve Kaufman
- Immediate Past President – Chris Maingot

Congratulations to the 2011–2013 Directors and 2011–2012 Officers. We wish you the best of luck.

Also at the June 30 meeting, Monica Kennedy with Elite Solar Services was elected to the board to fill a vacancy for the 2010–2012 term.

We would like to take this opportunity to express our appreciation to Superior Solar Systems, LLC for allowing FlaSEIA to hold this meeting at their facility.

Horizon:

2011 Calendar of Events

Southeast Building Conference
Orange County Convention Center, Orlando, FL
July 21-23

AIA Florida Annual Convention
The Naples Grande Beach Resort, Naples, FL
July 27-30

Farm to Fuel® Summit
Rosen Shingle Creek in Orlando
August 3-5

Solar Power International 2011
Dallas Convention Center, Dallas, TX
October 17-20

Annual Golf Tournament, Auction, Dinner
FSEC, Cocoa, FL
November 9

Board of Director's Meeting and Continuing Education Seminars
FSEC, Cocoa, FL
November 10

For additional information on the above meetings and/or events, please contact the FlaSEIA office at (407) 339-2010.



231 West Bay Avenue
Longwood, FL 32750-4125
Phone: (407) 339-2010
FAX: (407) 260-1582
Website: www.FlaSEIA.org

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