



Florida Solar Energy Industries Association

# INDUSTRY NEWS

## FLASEIA SELECTS 2006–2007 OFFICERS & DIRECTORS

**O**n June 2, 2006, the 2005–2006 FlaSEIA Board of Directors held a board meeting. The first order of business was to elect the officers for the 2006–2007 term.

The FlaSEIA Officers for 2006–2007 are: President – Tom Harriman, Harrimans, Inc.; First Vice President – Bob Zrallack; Solar Energy Systems; Second Vice President – Dillon Daniels, Solar Source; Secretary – Colleen Kettles, Florida Solar Energy Research & Education Foundation; Treasurer – Victor Eyal, Heliocol U.S.A., Inc.; and Immediate Past President – Dave Bessette; Allsolar Service Company, Inc.

The 2006–2007 FlaSEIA Directors

for the term of 2005–2007 are: Dillon Daniels, Solar Source; Victor Eyal, Heliocol U.S.A., Inc.; Steve Gorman, Thermal Conversion Technologies; Tom Harriman, Harrimans, Inc.; Chris Maingot, Superior Solar Systems, Inc.; and Buzz Schaberg, The LeverEdge. The 2006–2007 FlaSEIA Directors for the term of 2006–2008 are: Dave Bessette; Allsolar Service Company, Inc.; Charles Cromer, Florida Solar Energy Center; Jeff Curry, Lakeland Electric; Pete DeNapoli, Shell Solar Industries; Alan Kacic, Florida Solar; and Bob Zrallack; Solar Energy Systems.

FlaSEIA looks forward to a very productive and active year.

## FLASEIA TO HOLD AUCTION, ANNUAL MEETING AND DINNER

**O**n Wednesday, November 8, 2006, FlaSEIA will be holding an Auction, Annual Meeting and Dinner at The Country Club at Heathrow in Heathrow (Lake Mary). Social Hour begins at 5:30 p.m., Dinner and Annual Meeting begins at 6:30 p.m. and the Live Auction begins at 7:30 p.m. The cost to attend the Auction, Annual Meeting and Dinner is \$37.00 per person. The deadline to make reservations with the FlaSEIA office has been extended to Wednesday, November 1, 2006. Reservations made after Wednesday, November 1, 2006 will be an additional \$5.00 per person.

Join us for some great fun and auction items.

The deadline to submit donations to the FlaSEIA office has been extended to Wednesday, November 1, 2006 in order for the donation to be listed in the Auction brochure. Any donation of \$250.00 or more will receive a business card ad in the Auction brochure.

For your convenience, the Donation Form and a Registration Form are attached to this newsletter. If you have any questions, please contact the FlaSEIA office at (407) 339–2010.

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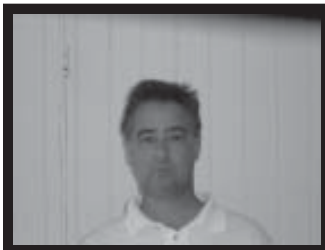
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**TOM HARRIMAN**  
**FLASEIA PRESIDENT**

It's official. On June 19, 2006, Governor Jeb Bush signed into law our state's new energy bill. Florida now joins a host of states offering financial incentives and rebates for solar energy applications.

Folks, this is truly a milestone for our industry. A 30% federal tax credit, and now a state level rebate program for solar energy installations all in place for 2006! A year ago, if someone would have said, "Floridians would have a state rebate program for solar energy and a federal tax credit for solar in 2006," I would have thought "Yeah, right." So much for being a doubting Thomas, pardon the pun. Just goes to show how persistence and hard work pay off.

To our Executive Director Bruce Kershner and staff "Julie," job well done and mission accomplished. Special thanks to the following legislators: Senator Lee Constantine (R – Altamonte Springs), Senator Paula Dockery (R – Lakeland), Representative Dorothy Hukill (R – Daytona Beach Shores) and Representative Adam Hasner (R – Delray Beach) who were able to push this bill through the legislative process and make it happen.

And now with that being said, it appears we've got our work cut out for us, both now and in the future. Reason? Sadly, I must say solar energy, at least in the Southwest Florida area, didn't get much press from the media. Taking a backseat to the new "buzz word" "E-85," Ethanol. Oddly, sales tax breaks for energy efficient appliances and speeding up the approval process for nuclear power plants was mentioned more. Unfortunately, I found most newspapers and TV media devoid of any mention of the rebate program for solar energy systems. And of those that mentioned a rebate for solar energy installations, most

misinformed the public. The article I found the most disturbing was from the Associated Press. And I quote, "a year round tax rebate of up to \$5,000 for homeowners who buy solar energy products." Unquote. Try explaining that one to a homeowner considering Floridians pay no state income tax, and where did \$5,000 come from? Geez!

Fellow members, my point here is this . . . we as individual companies and as an industry can not rely on the media and others to educate and promote our products and services. Said a different way, we can't sit on our backsides and watch the world pass by. As our Past President Dave Bessette put it at our last FlaSEIA board meeting, "We, as an industry, need to do a better job of educating and marketing the benefits of solar energy." Point well said. Thanks Dave.

As a member of FlaSEIA, I also urge you to get involved in the association. You can do so by:

- 1) Donating to the Solar Power PAC, our solar political action fund. This truly does enhance FlaSEIA's relationship with legislators that support our views.
- 2) Attending our Annual Meeting/ Auction & Dinner (fundraiser) on Wednesday, November 8, 2006 at The Country Club at Heathrow in Heathrow (Lake Mary).
- 3) Helping us increase our membership – a larger membership means a greater voice. Who do you know that should join in the upcoming year? Ask them to be a member.

Sincerely,

Tom Harriman  
FlaSEIA President

2006/2007 EXECUTIVE COMMITTEE & BOARD OF DIRECTORS

PRESIDENT	2005 – 2007	2006 – 2008
Tom Harriman Harrimans, Inc.	Dillon Daniels Solar Source	David Bessette Allsolar Service Company, Inc.
1st VICE PRESIDENT Bob Zrallack Solar Energy Systems	Victor Eyal Heliocol U.S.A., Inc.	Dr. Charles Cromer Florida Solar Energy Center
2nd VICE PRESIDENT Dillon Daniels Solar Source	Steve Gorman Thermal Conversion Technologies	Jeff Curry Lakeland Electric
SECRETARY Colleen Kettles Florida Solar Energy Research & Education Foundation	Tom Harriman Harrimans, Inc.	Pete DeNapoli Shell Solar Industries
	Chris Maingot Superior Solar Systems, Inc.	Alan Kacic Florida Solar
TREASURER Victor Eyal Heliocol U.S.A., Inc.	Buzz Schaberg The LeverEdge	Bob Zrallack Solar Energy Systems
IMMEDIATE PAST PRESIDENT Dave Bessette Allsolar Service Company, Inc.		

## 2006 LEGISLATIVE SESSION

The 2006 Legislative Session ended at about 11 minutes after midnight on Saturday morning, May 6. The fragmented Senate waited in near silence while House Speaker Allan Bense made farewell comments to House members. Several Senators were conspicuously absent from the sine die ceremonies after a very difficult week of posturing in the Senate.

### Energy Bill

**CS 888** by Senator Lee Constantine (R – Altamonte Springs)

*Companion Bill: HB 1473 by Representative Adam Hasner (R – Delray Beach)*

**Effective Date: July 1, 2006**

**Chapter Law: 2006–230, Laws of Florida**

The bill creates the Florida Solar Energy Incentives Program which will be established within the Department of Environmental

Protection (DEP) to provide financial incentives for the purchase and installation of solar energy systems. Any resident of the state who purchases and installs a new solar energy system of 2 kilowatts or larger for a solar photovoltaic system, a solar energy system that provides at least 50 percent of a building’s hot water consumption for a solar thermal system or a solar thermal pool heater, from July 1, 2006 through June 30, 2010, is eligible for a rebate on a portion of the purchase price of that solar energy system.

- Solar Photovoltaic Incentive Program
  - rebate set at \$4 per watt based on total wattage rating of the system up to a maximum rebate for a residence of \$20,000
  - maximum rebate for commercial of \$100,000



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- must be installed by a licensed master electrician or state licensed electrical or solar contractor.
- Solar Thermal Incentive Program
  - maximum rebate for a residence of \$500
  - maximum rebate for commercial of \$500
  - must be installed by a state licensed solar or plumbing contractor
- Solar Thermal Pool Heater Incentives
  - \$100 per installation
  - must be installed by a state licensed solar or plumbing contractor
- Application
  - Applications for rebate must be made within 90 days after purchase of the solar energy equipment.
- Rebate Availability
  - Provides \$2.5 million in non-recurring funds for 2006–2007 fiscal year
  - DEP will determine and publish on a regular basis the amount of rebate funds remaining.
  - If funds are insufficient during the current fiscal year, requests for rebates received during that fiscal year may be processed during the following fiscal year.
  - Requests for rebates received in a fiscal year that are processed during the following fiscal year shall be given priority over requests for rebates received during

the following fiscal year.

**Elimination of Joint & Several Liability**

**HB 145** by Representative Don Brown (R – DeFuniak Springs)  
*Companion Bill: SB 2006 by Senator Daniel Webster (R – Winter Garden)*

**Effective Date: April 26, 2006**  
**Chapter Law: 2006–6, Laws of Florida**

This legislation eliminates the use of the joint and several liability doctrine in tort actions in Florida. This means that apportionment of damages in civil actions will be strictly based on percentage of fault.

**Construction Liens**

**HB 1443** by Representative David Russell (R – Spring Hill)  
*Companion Bill: SB 588 by Senator Lee Constantine (R – Altamonte Springs)*

**Effective Date: October 1, 2006**  
**Chapter Law: 2006–187, Laws of Florida**



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This legislation was supported by The Construction Coalition, League of Cities and bankers. The bill accomplishes the following objectives:

- Allows building departments to utilize e-mail, fax or hand delivery in addition to regular mail for furnishing lien law information to permit applicants.
- Clarifies that a private provider who performs building inspections shall not perform an inspection until the notice of commencement has been furnished to the building permit authority.
- Raises the notice of commencement exemption for repair and replacement of HVAC systems from \$5,000 to \$7,500 to accommodate the cost of new EPA compliant systems.
- Clarifies that a building permit authority may not require a copy of the notice of commencement as a condition to application, processing or issuance of a building permit, but reinforces that the notice of commencement must be on file prior to inspections being performed.
- Allows building permit authorities to accept electronic (on-line) building permit applications and provides for an electronic owner's submission statement. Requires any building permit authority who accepts electronic permits to provide on-line access to the public in a searchable format.
- Allows persons serving notices to owner to utilize electronic records generated through the USPS Confirm service or similar services in lieu of current mail log requirements. The electronic record must contain the postal tracking number, the name and address of the person to be served, and the USPS confirmation of the date of receipt.
- Expands existing lien law provisions regarding the making

and furnishing of a false statement to include all lien law documents, including waivers and releases of lien. It is a third degree felony to knowingly and intentionally alter these documents.

- Amends the Uniform Commercial Code to fix a glitch that would have allowed some UCC financing statements to expire six months early.

**Building Codes**

**SB 1774** by Lee Constantine (R – Altamonte Springs)

*Companion Bill: HB 1187 by Representative Dave Murzin (R – Pensacola)*

**Effective Date: July 1, 2006**

**Chapter Law: 2006–65, Laws of Florida**

This bill was a priority for the Governor, Florida Building Commission and Senator Lee Constantine. It accomplishes the following:

- Gives the Florida Building Commission the authority to set the wind-borne debris lines for the Florida panhandle, undoing the panhandle exemption that passed several years ago. The Commission must base their findings on the study that was conducted last year. The FBC has already announced a rule development workshop on this issue for June 19 in Destin, Florida.
- Eliminates the definition of “exposure category C.”
- Limits the ability of the FBC to amend the code outside of the triennial amendment cycle. Additional amendments are limited to those needed to resolve conflicts in the code, conflicts between the new code and the fire code, previously adopted Florida-specific amendments, or unintended results from the adoption of Florida-specific amendments.
- Allows private providers to be utilized to perform building



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inspections if the local building department is unable to make “timely inspections” and provides that an owner or contractor must give the building department seven days advance notice.

**Statute of Repose**

**HB 1089** by Representative Bill Galvano (R – Bradenton)  
*Companion Bill: SB 1940 by Senator Charlie Clary (R – Destin)*  
**Effective Date: October 1, 2006**  
**Chapter Law: 2006–145, Laws of Florida**

This bill reduces the statute of limitations for bringing actions found on design, planning or construction from 15 years to 10 years. The bill also specifically addresses the warranty of a developer when property is converted to a condominium. In such event, the statutorily required warranties of the developer imposed by s. 718.203 do not apply. The bill applies to all actions commenced on or after July 1, 2006, except that actions that could have been brought under the 15 years statute of limitations can be filed prior to July 1, 2007.

**Construction Defects Legislation for Commercial Construction**

**HB 1139** by Representative Dave Murzin (R – Pensacola)  
*Companion Bill: SB 2036 by Senator Mike Bennett (R – Bradenton)*  
**Effective Date: October 1, 2006**  
**Chapter Law: 2006–281, Laws of Florida**

This bill expands the application of Chapter 558, F.S., to all real property improvements (with the exclusion of transportation projects) in the hope of providing an alternative remedy to litigation over construction defects. The effect is that the provisions of Florida’s Construction Defects Law, which require notice to the contractor and subcontractors and an opportunity to assess and cure the defect prior to suit being filed, can be utilized for

commercial as well as residential construction projects. Utilizing these statutory remedies is optional. The provisions only apply if the construction contract so provides and specific contractual notice language is included.

**Construction Contracting**

**HB 1351** by Representative Ron Reagan (R – Sarasota)  
*Companion Bill: HB 489 by Senator John Legg (R – Port Richey); SB 744 by Senator Steve Wise (R – Jacksonville); SB 1894 by Senator Carey Baker (R – Eustis); and SB 2590 by Senator Mike Bennett (R – Bradenton)*  
**Effective Date: July 1, 2006**  
**Chapter Law: 2006–154, Laws of Florida**

Numerous provisions contained in the above-referenced bills passed in the form of HB 1351 by Representative Reagan. These multiple provisions contained in the final bill are as follows:

- Clarifies that a contractor is not an unlicensed contractor if no license is required for the work being performed. This reinforces existing law on the subject, in response to a bad court decision. This provision is retroactive and applies to ongoing and future cases.
- Provides that a business organization is not unlicensed if DBPR has failed to take timely action on an application for certificate of authority or change of status. This provision is retroactive and applies to ongoing and future cases.
- Prohibits a local government from requiring an electrical or alarm contractor to be UL listed or certified by any regional or national testing or certification organization.
- Defines “nationally recognized testing laboratory” as any OSHA recognized organization that performs quality assurance, product testing or certification services.

**Posting of Florida's Minimum Wage Requirements**

**SB 786** by Senator Tony Hill (D – Jacksonville)

*Companion Bill: HB 1211 by Terry Fields (D – Jacksonville)*

**Effective Date: January 1, 2007**

**Chapter Law: 2006-84, Laws of Florida**

This bill implements posting requirements for Florida's minimum wage. It requires the Agency for Workforce Innovation to make posters available to employers annually, and requires employers to post them at each "establishment" where employees are working. This bill tracks national requirements for posting and does not impose penalties for failure to comply.

**Florida's "Local Business Tax Act"**

**HB 1269** by Representative Joyce Cusack (R – DeLand)

*Companion Bill: SB 2218 by Al Lawson (D – Tallahassee)*

**Effective Date: January 1, 2007**

**Chapter Law: 2006-152, Laws of Florida**

For many years the construction industry has been concerned with the connection between unlicensed contracting and the perception that when someone has an occupational

license they are "licensed" when in fact an occupational license is really nothing more than a local tax. This bill fixes that problem. Rather than receiving an occupational license, businesses will now receive a "business tax receipt."

**FlaSEIA 2007 Membership Dues Invoices Mailed**

**O**n October 24, 2006, FlaSEIA mailed out 2007 Membership Dues invoices. Please address your dues responsibility promptly. FlaSEIA depends upon your dues to provide the services that you have come to expect. Dues must be paid to the FlaSEIA office **no later than January 2, 2007.**

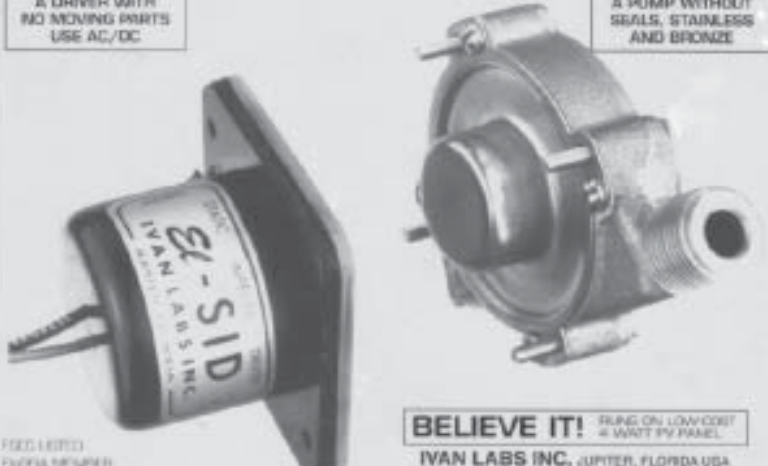
If you have any questions, misplaced your invoice or need additional information, please do not hesitate to contact the FlaSEIA office at (407) 339-2010.

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# REPRESENTATIVE HUKILL HOSTS SOLAR ENERGY INFORMATION SESSION IN NEW SMYRNA BEACH

The Florida Solar Energy Industries Association (FlaSEIA) honored State Representative Dorothy L. Hukill (R - Port Orange) with a plaque in appreciation for her efforts on being an advocate for solar energy. "It is an honor to be recognized for an issue that is so important to our state," Hukill said. "I look forward to continuing our efforts in making Florida the leader in solar energy." Lee Bidgood, a local environmentalist, also spoke briefly about Representative Hukill's strong leadership in regards to alternative energy in the Florida House.



District 28 attended the meeting. Representative Hukill held the event as part of her ongoing effort to inform the public of the solar rebates made available by her amendment to the 2006 Florida Energy Act.

The presentation was during Representative Hukill's solar energy information session that took place at DBCC-New Smyrna Beach Campus. Jim Tatum, Manager of Solar Programs for the Department of Environmental Protection, attended the event to provide information and answer any questions regarding Florida's Energy Act and specifically how residents can apply for solar energy rebates. "It was great to see such a large turnout and interest from the participants," stated Tatum.

Over 30 residents from all over House

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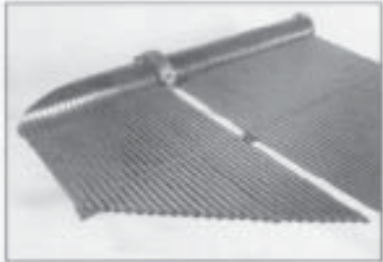
October 17-18, 2006  
 February 20-21, 2007  
 June 19-20, 2007

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# FLASEIA PROMOTES SOLAR

JULY—SEPTEMBER 2006

**O**n August 7, Pete DeNapoli and FlaSEIA Executive Director Bruce Kershner met with Representative Adam Hasner and presented him with a FlaSEIA Legislative Award in recognition for his efforts in securing passage of the Florida Energy Bill.



presentation was Dave Bessette, Alan Kacic, Chris Maingot and FlaSEIA Executive Director Bruce Kershner.



On August 8, a group of FlaSEIA members met with Senator Lee Constantine to present him with a FlaSEIA Legislative Award in recognition for his efforts in securing passage of the Florida Energy Bill. Present for the



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On September 25, Senator Paula Dockery, along with FlaSEIA, hosted a town meeting in Lakeland called "Strictly Solar . . . A Solar Energy Forum, Dollars and Sense." The meeting was attended by over 300 people.

FlaSEIA gives a special thanks to Dillon Daniels for all his efforts and hard work. Dillon's original promise to the Senator was to have 150 participants. He well exceeded his goal.



# WELCOME NEW MEMBERS

**F**laSEIA extends a hearty welcome to the following new members who have joined the association through September 30, 2006. We thank them for joining our association and look forward to their participation in helping this association achieve its goals.

**Contractors**

**Allsolar Energy, Inc.**

Donnie Nolley  
1369 Woodbine Avenue  
Deltona, FL 32725  
Phone: 386/860-1923  
FAX: 386/860-7499  
E-mail: nolley1@cfl.rr.com  
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**MJA Development, LLC**

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FAX: 480/247-5711  
E-mail: djensen@mjadevelopment.com  
License Number: CB C1253972  
Counties Served: HIGHLANDS, POLK

**Oneworld Renewable Energy Systems, Inc.**

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Colbert, GA 30628  
Phone: 706/742-7760  
E-mail: trblackwell@earthlink.net  
License Number: CV C56686  
Counties Served: STATEWIDE  
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Sarasota, FL 34240  
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FAX: 941/379-6256  
E-mail: robert@sunbeltelectric.com  
Website: www.sunbeltelectric.com  
License Number: EC 13002085  
Counties Served: CHARLOTTE, HILLSBOROUGH, MANATEE, PINELLAS, SARASOTA

**The Energy Outlet, Inc.**

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Bunnell, FL 32110  
Phone: 386/437-2671  
FAX: 386/437-4219  
E-mail: solarbill05@aol.com  
Website: www.theenergyoutlet.net  
License Number: CW C024565

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**Vergona/Bowersox Electric, Inc.**

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Suite 110  
Boca Raton, FL 33431  
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FAX: 561/750-0518  
E-mail: vergonabowersox@aol.com  
License Number: EC 13001305  
Counties Served: BROWARD, MARTIN, PALM BEACH

**Wayne's Solar, Inc.**

Wayne Phillips  
287 South Yonge Street  
Ormond Beach, FL 32174  
Phone: 386/673-9720  
FAX: 386/673-9840  
E-mail: info@waynesolar.com  
Website: www.waynesolar.com  
License Number: CW C032647  
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E-mail: sunwizefl@tampabay.rr.com  
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**Ibersolar Energy, LLC**

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Website: www.sterlingplanet.com

**Sunrise Energy Concepts, Inc.**

Reginald Beliard  
26 Laurel Avenue  
East Islip, NY 11730  
Phone: 631/961-9952  
FAX: 631/930-3207  
E-mail: reggie@sunrise-energy.com  
Website: www.sunrise-energy.com

# Initiative:

**F**laSEIA wishes to thank the following companies for their financial commitment to FlaSEIA and the Florida solar energy industry as participants in the Florida Manufacturers' Initiative (FMI) program.

**DHW COLLECTORS**

AET d/b/a Thermafin Manufacturing  
SunEarth, Inc.  
Thermal Conversion Technology, Inc.

**POOL COLLECTORS**

FAFCO, Inc.  
HelioCol USA, Inc.  
Solar World, Inc.

**PUMPS AND CONTROLS**

Ivan Labs, Inc.

You can best show your appreciation by buying products from these manufacturers and by urging unlisted manufacturers to participate in the FMI program.

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LEADER**

**FAFCO**

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- The only manufacturer with 1,000,000 panels installed
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(904) 358-3720



# **Horizon:**

## **2006**

**FlaSEIA Board of Director's Meeting  
November 8, 2006 at 1:30 p.m.  
Heathrow Country Club, Heathrow**

**Annual Meeting & Auction  
November 8, 2006 at 5:30 p.m.  
Heathrow Country Club, Heathrow**

## **2007**

**FlaSEIA Board of Director's Meeting  
March (TBA)  
Tallahassee**

**FlaSEIA Board of Director's Meeting  
June (TBA)  
Longwood**

**FlaSEIA Board of Director's, Annual Meeting & Auction  
November (TBA)**

**For additional information on the above meetings and/or  
events, please contact the FlaSEIA office at (407) 339-2010.**



**231 West Bay Avenue  
Longwood, FL 32750-4125  
Phone: (407) 339-2010  
FAX: (407) 260-1582  
Website: [www.FlaSEIA.org](http://www.FlaSEIA.org)**